

Grace-Mar Training & Employment Services LLC

Local · State · Federal Contract Agency

UEI:	CAGE/NCAGE:	DUNS:	Certification:
MBZFMKQVW2M3	6VQ32	On File	Opportunity Zone (Pending)

CAPABILITY STATEMENT

CORE COMPETENCIES

- Strategic Consulting & Organizational Development
- The Black Box™ Experience — Proprietary Decision Intelligence
- AI Workforce Training & Digital Literacy Programs
- Small Business & Nonprofit Incubation (to \$1M Revenue)
- Workforce Development & Employment Services
- Systems Thinking & Community Transformation

DIFFERENTIATORS

- Guinness World Record (2025) — AI Training with Microsoft
- Proprietary Black Box™ consulting methodology
- 10,000 AI trainees initiative by 2027
- 1,000 businesses to \$1M revenue initiative
- 15+ years delivering measurable community impact
- \$1.5M+ in federal grants secured and managed
- HUBZone certified — federal procurement advantage

PAST PERFORMANCE

- US Dept. of Labor — \$1.5M Workforce Grant
- NC DHHS — More Than a Job (MTAJ) Initiative
- Mecklenburg County — Workforce & Fatherhood Programs
- Microsoft — Guinness Record AI Training Event
- West Corridor & DSS Community Builder Programs

NAICS CODES

541511	Custom Computer Programming Services
541512	Computer Systems Design Services
541611	Management Consulting Services
561320	Temporary Staffing Services
611420	Computer Training Services

COMPANY DATA

Entity Type:	LLC
Founded:	2009
Headquarters:	Charlotte, NC
Service Area:	Local, State, Federal
Certifications:	HUBZone Certified
UEI:	MBZFMKQVW2M3
CAGE/NCAGE:	6VQ32
Email:	kennysmith@gracemar.us
Website:	www.gracemar.us

RECOGNITION & AWARDS

- 2025 Guinness World Record — AI Training
- 2022 Service Excellence — Mecklenburg County
- 2022 Spirit of Fatherhood Award
- 2017 Future 50 Smart CEO — CEO Magazine
- 2015 Outstanding Achievement — MDSC
- 2013 Community Partner of the Year
- 2012 NAHRO Awardee